



# Ian Keightley SALESCOACH

Subscription registration:  
[www.salescoach.co.nz](http://www.salescoach.co.nz)  
FAX to +64 9 627 7044

## subscription registration form

Please enroll me as a member of:

### Premier Membership (Online library + Prospecting Power)

Premier - Office Member @ \$99 per month plus  
\_\_\_\_\_ salespeople @ \$10 each: \$99 + ( \_\_\_\_\_ x \$10) = \$ \_\_\_\_\_ per month)

Premier - Individual Member @ \$40 per month.

### Library Membership (Online library only)

Library - Office Member @ \$75 per month.

Library - Individual Member @ \$20 per month.

### Prospecting Power Membership (Monthly newsletter, marketing cards & CD only)

Prospecting Power - Office Member @ \$50 per month for the first 2 & \$10 each extra person in office.  
\$50 + ( \_\_\_\_\_ x \$10) = \$ \_\_\_\_\_ per month)

Prospecting Power - Individual Member @ \$25 per month.

Name \_\_\_\_\_

Office \_\_\_\_\_

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Register online: [www.salescoach.co.nz](http://www.salescoach.co.nz)  
or FAX to +64 9 627 7044

First month's payment required with this order (tick appropriate payment terms)

**Credit Card:** Debit my card \$ \_\_\_\_\_ monthly for 12 months from the date below.

Card Number \_\_\_\_\_ Visa / Mastercard / Diners (Amex ID No. \_\_\_\_\_)

Name on Card \_\_\_\_\_ Expiry Date \_\_\_\_\_

or **Enclosed Cheque** payable to Salescoach Ltd for \$ \_\_\_\_\_ for 12 month subscription

or **Direct Credit via automatic payment to:** \$ \_\_\_\_\_ monthly for 12 months

Salescoach Ltd. Account 06 0193 0227980 00  
National Bank, Newmarket, Auckland, New Zealand

Conditions: The next 11 payments will be made on same day of each month as today's date either by credit card or direct credit as selected above to the nominated bank account above. A minimum 12 month subscription applies. All material supplied is for the use of licensed subscribers only. No unlicensed duplication or copying is permitted. The material contained in the product purchase is copyright to Salescoach Ltd. and Vizbiz Ltd. GST receipt supplied once payment is cleared.

**I accept the terms and conditions of this subscription**

Signature \_\_\_\_\_ Date \_\_\_\_\_



# Ian Keightley

## SALESCOACH

### Premier Membership (Online library + Prospecting Power)

Premier subscribers receive the full suite of services available for a 12 month period. Including membership to the [www.iankeightley.com](http://www.iankeightley.com) online library for real estate sales and training. Plus the monthly Prospecting Power: one audio mp3 download, one newsletter template and two marketing card templates for MS Office Publisher 2003 (or a later version). Three marketing cards will be emailed to you when a month has five Fridays.

**Premier Membership - Office Subscription Fee:** \$99 per month plus \$10 for each person who is authorized to use the material.

**Premier Membership - Individual Subscription Fee:** (where no office subscription applies) \$40 per month per person who joins individually, saving \$5 per month.

**Please note:** This is for the personal use of the subscribing person only, or where two people work as a 'team' and all the marketing is done jointly. Prices include gst.

### Library Membership (Online library only)

Standard subscribers receive login membership for a 12 month period to the [www.iankeightley.com](http://www.iankeightley.com) online library for real estate sales and training. This includes my training manual, letters, audios, pre-list and marketing presentations. New material is added each month - my manual is again undergoing a re-write. I guarantee to maintain this in relation to changes in market conditions and legislation.

**Standard Membership - Office Subscription Fee:** \$75 a month, for use by all the sales team and management who are authorized to use the material on a branch/office basis.

**Standard Membership - Individual Subscription Fee:** (where no office subscription applies) \$20 per month per person who joins individually.

**Please note:** This membership does not include access to the Prospecting Power's marketing cards, newsletter or CD. Please subscribe to the Premier Membership if you want to include them. Prices include gst.

### Prospecting Power Membership

Prospecting Power subscribers receive membership for a 12 month period to the monthly program of: one audio mp3 download, one newsletter template, plus two marketing card templates for MS Office Publisher 2003 (or a later version). Three marketing cards will be emailed to you when a month has five Fridays.

**Prospecting Power - Office Subscription Fee:** \$50 per month for the first two sales people, and \$10 each extra person in office who is authorized to use the material.

**Prospecting Power - Individual Subscription Fee:** (where no office subscription applies) \$25 per month per person who joins individually.

**Please note:** This is for the personal use of the subscribing person only, or where two people work as a 'team' and all the marketing is done jointly. This membership does not include access to the [www.iankeightley.com](http://www.iankeightley.com) online resource library. Please subscribe to the Premier Membership if you want to include them. Prices include gst.

### Conditions of Purchase

Subscriptions for the above memberships are for a minimum 12 month period. All fees paid monthly by automatic payment or pre authorized (by card holder) credit card authority. All material supplied is for the use of licensed subscribers only. (sales team or management who are authorized to use the material on a individual/branch/office basis). No unlicensed duplication or copying is permitted. The material contained in the product purchase is copyright to Salescoach Ltd. and Vizbiz Ltd.

### Training Fees for Ian Keightley, Salescoach Limited

Office Subscribers will receive the discounted rate below for any training in their office;

Day rate: \$3000.00 + gst + travel etc.

Half Day: \$2000.00 + gst + travel etc.

**Please note:** 50% deposit to confirm booking and balance on day of facilitation.